Case 19-23923-GLT Doc 72 Filed 02/20/20 Entered 02/20/20 15:40:02FII Pasc Main

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Page 1 of 2

2/20/20 1:31 pm

IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA CLERK U.S. BANKRUPTCY COURT - WDPA

In re:

19-23923-GLT

11

PRC Acquisition, LLC

Date:

2/20/2020

Debtor(s).

Time:

Case No.:

Chapter:

10:00

PROCEEDING MEMO

MATTER:

#64 - Status Conference on Debtor's Motion to Extend Time to File

Applications to Employ a Real Estate Broker and Property Manager

#67 - Status Report by Debtor

APPEARANCES:

Debtor:

Ryan Cooney

Enterprise:

Will Buchanan

NOTES: (10:10)

Cooney: There have been some improvements since the last hearing - the stipulation with Enterprise will allow for a quick sales process. I recognize there are still hurdles we need to overcome. The debtor has made some progress. Neither application to hire a property manager or a real estate broker has been filed. From January 28 until this past week, there were intense negotiations with a potential purchaser. If we could have gotten that deal, the need to hire those two professionals would have been moot.

Court: Why couldn't the broker have been hired with a carve out for the prospective buyer?

Cooney: We were leaning towards a reduced commission with the broker we were speaking with - of around 3% not the usual 6%.

Court: Why would the broker get any commission if they didn't bring in the buyer?

Cooney: Because there is some up front cost with beginning marketing.

Court: What value is the DIP providing? There are no employees, no income, there is unrepaired damage to the property, there is a property manager who hasn't been paid.

Cooney: I think we're close to implementing a sales process.

Court: The principal, if things continue as is, needs to kick in some equity to get us through the sales process.

Cooney: He has.

Court: But he hasn't paid the property manager.

Cooney: That's correct. He said a wire has been initiated from Zimbabwe through Singapore to Pittsburgh, it's a three to five day process.

Court: How much is the property manager due?

Cooney: About \$25,000, for prepetition services. Which the principal has agreed to be personally liable for.

Court: It seems like there are creditors who have claims because of repairs to the property. Was that related to the bank

Case 19-23923-GLT Doc 72 Filed 02/20/20 Entered 02/20/20 15:40:02 Desc Main Document Page 2 of 2

applying the proceeds to the loan as opposed to fixing the property?

Cooney: Yes.

Court: You're saying the raw land is worth \$3.2 million?

Cooney: That's what the 2015 appraisal said.

Buchanan: I don't have much to add, the stipulation preserves everyone's rights. The stipulation provides for a sale timeline.

Court: The stipulation impacts the rights of other creditors, and so there needs to be proper notice and a chance for those other creditors to be heard. How much was the initial insurance retainer?

Cooney: \$20,000.

Court: What time period does that amount cover?

Cooney: About 60 days, and he's paid for a third month as well. He also said that an additional \$20,000 is en route, though I asked for more. The de facto property manager is in discussions with Duquesne Light. They have readied the electricity system for a county inspection.

Court: Is there a fire suppression system? Has the water been shut off for that?

Cooney: Yes there is and I don't know if the water has been shut off for that.

Court: So there needs to be heat so that those pipes don't freeze. The broker application has been circulated?

Cooney: The listing agreement has been circulated. I'm hopeful he'll counter sign the listing agreement.

Court: By February 28, 2020, you are required to file the application to employ the broker and the property manager; an itemization of all equity advances the principal has provided post petition via a status report; and the principal needs to wire to your client account \$60,000 total to cover property maintenance expenses during any sale period, to arrive in that account by noon on the 28th.

OUTCOME:

- 1. Status Conference on *Debtor's Motion to Extend Time to File Applications to Employ a Real Estate Broker and Property Manager* [Dkt. No. 64] is CONCLUDED. [Text Order to Issue]
- 2. On or before February 28, 2020, at 12:00 p.m. the debtor shall, (a) file applications to employ a real estate broker and a property manager; (b) file a status report itemizing all equity advances the principal has provided post petition; (c) file a property management budget covering the time period of February 1, 2020, through May 31, 2020; (d) provide an advance of \$60,000 towards property management expenses; and (e) file all outstanding monthly operating reports. [Chambers to issue]
- 3. On or before February 28, 2020, at 4:00 p.m. debtor's counsel shall file a status report confirming whether the debtor's \$60,000 payment was received. [Chambers to issue]

DATED: 2/20/2020